

**THE DAILY GAZETTE-TIMES**

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**THE WEEKLY GAZETTE-TIMES**

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**N. R. MOORE . . . . . Editor**  
**CHAS. L. SPRINGER, Business Mgr.**

**AS STRANGERS SEE US.**

The Agricultural College Presidents having visited the walnut orchards of Yamhill, the hop fields and cherry orchards of Polk, and the prune orchards of Marion, and the O. A. C. at Corvallis all unite in singing the praises of the great Willamette Valley. Expressions of opinion secured from some of them while the party was in Salem the other day are as follows:

**OHIO**—"You can instruct the East in many things. You can teach them how to farm, you can show them how to generate energy. Your Western farmer is a human dynamo," said Homer C. Price, dean of the Ohio State University of Columbus, Ohio. "You have a wonderful valley, and its prospects are unlimited. The young man's field of best endeavor is in the West."

**MAINE**—"Opportunities were never as golden, young man, as they are in your valley," is the sentiment of George E. Fellows, president of the University of Maine, of Orono, Maine. "Nothing is demanded in this country but good hard work, a judicious exercise of brain and legitimate methods. They will win anything in the West."

**NEVADA**—"The green fields, the beautiful river, the beautiful city and the everlasting hills give you all that nature can bequeath to any state," said J. E. Stubbs, president of the University of Nevada, of Reno. "The Willamette valley presents by far the most beautiful stretch of country I have ever seen, and opportunities unmeasurable."

**PENNSYLVANIA**—Thomas F. Hunt, dean of the Pennsylvania state college, in speaking of the country he has seen in the Willamette valley, said that in all of his travels he had never seen anything like it and was amazed at the marvelous resources here. "You have everything man could wish for, I can see nothing more to be asked for."

**RHODE ISLAND**—"The Willamette valley is truly a paradise," said Howard Edwards, president of the Rhode Island state college. "The people of the East have no idea that such a country exists. A great future is in store for this valley, and the possibilities that are now looked forward to will be surely realized."

**VIRGINIA**—"The East has its commercialism, the South its industries, but here in the West will be found the garden spots of the country," said President Walter B. Elliott, of the Virginia state college. "It seems to me," he added, "that advancement in the Willamette valley is in its infancy, but when one who sees the resources here looks forth to its certain development, he can see nothing but greatness."

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**SOUTH CAROLINA**—Thomas E. Miller, president of the South Carolina college, in speaking of Salem and the surrounding country was very enthusiastic and said that nowhere had he seen a country that had so impressed him. "The West," he said, "has certainly been blessed and this beautiful valley is the garden spot of what I have yet seen. Nature has been kind to this section and it only remains for the people to make it the greatest fruit district in the world."

**PORTO RICO**—"Here Nature has done her best in my estimation," said D. W. Mav, director of the Porto Rico station at Mayaguez, Porto Rico. "I will never forget the Willamette valley. It has unfolded new possibilities of nature to me and I marvel in her present greatness but even marvel more at what her future may bring forth."

**ADVERTISING EXPERIENCE.**

Advertising in all its phases, both in relation to the newspapers and magazines having space to sell and the business interests of the country which spend millions of dollars in advertising their wares, will be discussed during the fifth annual session of the Associated Advertising Clubs of America, which was opened in Louisville, Ky., yesterday. All of the large cities of the country having advertising clubs are represented in the convention.

One of the most interesting features of the session will be the addresses by great advertisers who have made fortunes through the magic of printers' ink. One of these is Frank Van Camp, of Indianapolis, who spends two million dollars a year to advertise his milk, bean, and other food products.

In telling of what advertising has done for him, Mr. Van Camp cites this instance: "I made arrangements to spend \$100,000 in one week in Greater New York alone, and before the week was out I had to cut out advertising and give day and night orders to my factories."

That is why Mr. Van Camp is qualified to speak on "Advertising. What It Is, and Its Effect on the Consumer."

Hugh Chalmers was getting \$72,000 a year as advertising and sales manager of the National Cash Register Company when he left that job to take the presidency of the Chalmers-Detroit Company.

"I didn't know anything about automobiles, but I did know something about advertising," explained Chalmers naively.

He developed an idea for a new type of car, spent the modest sum of \$28,000 in a week to let the country know about it—and sold 984 machines as a result. What he thinks of advertising will be told under the title of "Advertising and Salesmanship."

The big business men of the country, who have come to know the necessity of wise expenditures in advertising, will meet with the convention along with the "ad" writers and the agency men.

**Wail of the Housekeeper**

(Continued from page one)

But, back to the vegetable question! The writer has actually witnessed a farmer's wife bringing in ten cents worth of green peas and exchanging them for ten cents worth of oat flakes. Think of it! That is how much the farmer adjacent to Corvallis

enough for his own consumption and if he has ten cents worth over, he magnanimously (?) sends it to town and exchanges it for something he is in need of. How can a town be prosperous with a farming community like that? Long before coming here the writer had heard of the independence of the Willamette Valley farmer and now she believes it. It is certainly time these were divided up and apportioned to wide-awake, up-to-date people who would apply business methods along with farming.

Commenting upon the lax method of supplying the trade, the reply has been, "Oh most every one has their own garden," which may have been true some time ago, but now times have really changed in Corvallis and probably one-third the people have small gardens with nothing like a full complement of vegetables. Many of the new and beautiful homes have nothing more than a lawn and a few roses and then there are the new families that come in each fall, some to open boarding places for the students and others to send their own families to school; they are all to be taken account of now; they have to patronize the grocer for stale vegetables or do without.

An amusing incident occurred not long since when a little boy called on one of these new families to sell ten cents worth of green beans. One of the children of the house announced his errand when several called with one accord: "Sure we'll take them; grab him quick before he gets away." The writer dotes on green cucumbers and has tried numerous times to get a few at the stores that were not wilted, but has only been successful to the extent of three, and here the season is nearly over. Oh my, Oh me, she feels like moving to Albany, where

she has heard they really have nice truck gardens to supply the trade.

To buy vegetables from a wagon that comes to the door at least three times a week in the summer and twice in the winter, is the only correct way in which a housewife can supply her table with choice, fresh, wholesome, food in this line, and as a vegetable diet has been proven much superior to meat, it behooves her to try and have her vegetables as fresh and plentiful and nerve supplying as possible. Many of the minor ailments of the body can be corrected by a proper vegetable diet but where oh where are we going to get them? Echo answers, "Where?"

**Hop Pickers Get More Money**

(Continued from page one)

this year. Last year growers paid 50 cents a box to pickers and sold their hops at seven or eight cents a pound.

At the present time the market price of hops is 20 cents a pound, and will probably be higher later. While the growers who have not yet sold their crop will not object to Mr. Krebs raising the scale of wages in his yard, those who contracted their crops early at about the cost of production will view the matter in a different light.

The first installment of pickers for the Krebs place left Portland early yesterday morning on a special train. There were eight passenger coaches on the train, all of them were filled. About 200 additional pickers will be sent up on the regular train this morning, and more will go on Sunday and Monday mornings.

The weather yesterday was ideal for the maturing of the crop, and if it continues as favorable for the next two or three weeks the Oregon hop harvest will be a success, both in quantity and

quality. There are some bad spots in the valley, where vermin have left a blight, but such unsalable hops will be left on the vines. It is likely that the total yield of the state will approach that of last year.

Mr. Krebs reported last night that the crop of his yard was in fine condition and there was no mold.

**For Sale**

Numerous household goods—range, garden hose, dining table, refrigerator, fruit jars, boy's saddle, etc. 121 Fifth street; phone 472. 8-20-2-w

**Oregon State Fair**

September 13, 14, 15, 16, 17 and 18

SIX FULL DAYS

Camping grounds and Evening Entertainment free. This year, "Better Than Ever." Daily Racing Events.

SALEM, - - OREGON

**Electric Bitters**

Succeed when everything else fails. In nervous prostration and female weaknesses they are the supreme remedy, as thousands have testified. **FOR KIDNEY, LIVER AND STOMACH TROUBLE** it is the best medicine ever sold over a druggist's counter.

**Hop Pickers' Supplies**

**For Men, Women and Children**

**Everything necessary for the hop fields will be found here at prices that will pay you to completely outfit yourselves at a saving.**

**MEXICAN SUN HATS**  
 wide brims, all sizes for women and children, regular 25c kind, each  
**15 Cents**

**DRESS CALICOES**  
 100 pieces Light and Dark Calico,  
**6 Cents Yard**

**MEN'S SOX**  
 60 dozen Men's Heavy Work Sox  
**5 Cents Pair**

**WORK GLOVES**  
 For Hop Pickers. Heavy Canvas kind, all sizes.  
**3 Pairs for 25 Cents**

Ladies' Percale Wrappers  
 85c, \$1.00, \$1.25

**J. M. Nolan & Son**  
 QUALITY STORE

**WOMEN'S STOCKINGS**  
 Plain Ribbed Tops, Double Soles.  
**12 1-2 Cents Per Pair**

**COTTON BLANKETS**  
 Full size, either white, grey or tan, with colored borders.  
**50c, 75c and \$1.00**

**COMFORTERS**  
 50 well made comforters, best white cotton filled, a good value at \$2.  
**Special, \$1.50**

**COTTON TOWELS**  
 50 doz hemmed cotton towels good size.  
**5 Cents Each**

Coat Sweaters  
 \$1.50, \$2.50, \$3.50

**How About That Fall Suit**

Come and get a PRINCETON College Cut Suit. The latest designs in fabrics and styles.

**A. K. RUSS**

Dealer in all Men's Furnishings. We sell cheapest because we sell for cash.

CORVALLIS, - - OREGON

**CHEW**

CADILLAC and KING CORN TOBACCO

Always Good; not made by the Trust. Sold at JACK MILNE'S

**Dr. VIRGINIA V. LEWEAUX,**

OSTEOPATHIC PHYSICIAN

At Corvallis Hotel

Mondays, Wednesdays and Fridays

At Albany

Tuesdays, Thursdays and Saturdays

15-17 Brenner Building

**FOR RENT, ROOMS**

For Rent—Three furnished rooms, two of them suitable for light house-keeping; all down stairs; outside rooms. Inquire at

800 Fifth Street

**PHOTOGRAPHERS**

PICKEL'S STUDIO, 430 SECOND Street. Phone 4209.

**ATTORNEYS**

J. F. YATES, ATTORNEY-AT-LAW. Office Rooms 3, 4, 1st Natl Bank Bldg.

**PHYSICIANS**

G. R. FARRA, M. D., PHYSICIAN AND Surgeon. Office in Burnett Block, over Harris' Store. Residence corner Seventh and Madison. Office hours: 8 to 9 a. m.; 1 to 2 p. m. Phones: Office, 2128, Residence, 404.

J. B. MORRIS, M. D., PHYSICIAN and Surgeon. Corner Third and Monroe Streets, Corvallis, Oregon. Office hours: 9 to 12 a. m.; 1 to 4 p. m.; 7 to 8 p. m. Phone in both office and residence.

W. T. ROWLEY, M. D., PHYSICIAN and Surgeon. Special attention given to the Eye, Nose and Throat. Office in Johnson Bldg. Ind. 'phone at office and residence.

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M. S. BOYFE, FUNERAL DIRECTOR and Licensed Embalmer. Successor to Bovee & Bauer Corvallis, Oregon. Ind. Phone 45. Bell Phone 241. Lady attendant when desired.

BLACKLEDGE & EVERETT, Licensed embalmers and funeral directors. Have everything new in coffins, caskets and burial robes. Calls answered day and night. Lady assistant. Embalming a specialty. Day phones, Ind. 117 and 1153, Bell, 531; night phones, Ind. 2129 and 1153.

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**Farmers! See S. S. HENKLE**

(Successor to Smith Bros.) CORVALLIS, OREGON

The Place to Buy Right, Handles, Harness, Saddles, Robes, Whips, and Gloves

Does Repairing Neatly and Promptly

First Door North of Gerhards